

## Secured Real Time Unified Communications

### UK M&A House Deploys Networker to Provide Secure Communications to Business Partners

We were contacted by a leading UK based M&A organisation to assist them with their communications strategy. The company's issue was the fact that they wanted to embrace a real time unified communications strategy but due to the nature of their business needed to guarantee that all communications were secure and only between the parties involved.

#### Evaluation and Business Requirements

The company evaluated Networker over a period of 30 days. During this time they had four key criteria to address;

- secure communications
- secure file sharing
- recording for compliance purposes
- the ability to securely communicate with third parties using other public IM gateways.

#### Fulfilling Client Expectations

Networker addressed all of the organisations criteria in the following ways;

- All communications are encrypted at a minimum of 128bit SSL
- Files are uploaded and encrypted on to the Networker server and then notification is passed to the recipient who can then download the file to their secure environment
- All communications are recorded and archived for compliance and auditing purposes. Only those with authorisation can access records.
- Networkers' unique public IM transport gateway enables users to securely communicate with third parties using public IM gateways as their method of communication without sacrificing any of the security benefits of Networker

#### Deployment

According to the organisation, the deployment of Networker was carried out in a single morning, with the company's 70 users coming onto the system and actively using all of its functionality within 24 hours.

### CASE STUDY

**Vertical:** Financial  
**No of Users:** 38

#### Challenge:

- Deploy secure communications
- Ensure secure file sharing
- Recording
- Integration with public IM gateways

#### Benefits:

- User productivity
- Secure real time communications
- Compliance and security policy adherence



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#### Business Benefits

Within a month of deployment, the organisation indicated a distinct increase in user efficiency through file sharing and real time communications via Networker, a decrease in the amount of email being sent out of the organisation and business decisions being made in a shorter period of time than before.

#### Extended Network

As a result of the deployment of Networker within this organisation, we have engaged with a number of the company's' business partners who want to embrace the secure real time unified communications benefits that Networker can bring to an organisation.



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